

# 2020 Annual Investment

The below dues reflect your annual investment in NFRA.



## MANUFACTURERS

Those who produce frozen and/or refrigerated food products. Dues are based on annual frozen and refrigerated food sales volume, including all subsidiaries and divisions, which shall additionally receive full membership status.

<b>Sales (in millions)</b>	<b>Dues</b>
\$0 - \$1.....	\$1,545
\$1 - \$10.....	\$2,200
\$10 - \$45.....	\$2,200 plus \$56 per million over \$10 million
\$46 - \$90.....	\$4,710 plus \$46 per million over \$46 million
\$91 - \$200.....	\$6,795 plus \$36 per million over \$91 million
\$201 & over.....	\$9,840 plus \$26 per million over \$201 million to a maximum of \$17,505

## RETAILERS/WHOLESALEERS

Those who sell goods to the consumer in small and/or large quantities such as grocery stores and club stores.

<b>Dues</b> .....	\$710
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## SALES AGENTS

Organizations that specialize in the marketing and sales of clients' frozen/refrigerated products to retailers, wholesalers and club stores. Dues are based on total company revenue (*brokerage earned*), derived from frozen and refrigerated food commissions, including main office and all business units.

<b>Commissions</b>	<b>Dues</b>
\$0 - \$1 million.....	\$985
Over \$1 million.....	\$985 plus \$555 for each additional \$1 million and fraction thereof on frozen and refrigerated food sales commissions to a maximum of \$20,000.

## LOGISTICS PROVIDERS

Those who provide transportation and logistics services to include handling shipping, inventory, warehousing, packaging and security functions for shipments.

<b>Number of Locations</b>	<b>Dues</b>
1 to 5 locations.....	\$1,120
6 to 10 locations.....	\$1,465
Over 10 locations.....	\$1,830

## SUPPLIERS

Those who provide a not-for-resale good or service to the frozen and refrigerated foods industry.

<b>Dues</b> .....	\$1,520
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## DISTRIBUTORS

Those who buy products from manufacturers and resell them to the retailer/wholesaler. Dues are based on annual frozen and refrigerated food sales volume.

<b>Sales (in millions)</b>	<b>Dues</b>
\$0 - \$1.....	\$1,050
\$1 - \$5.....	\$1,050 plus \$76 per million over \$1 million
\$6 - \$10.....	\$1,455 plus \$66 per million over \$6 million
\$11 - \$25.....	\$2,080 plus \$56 per million over \$11 million
\$26 - \$50.....	\$2,980 plus \$46 per million over \$26 million
\$51 - \$100.....	\$4,300 plus \$26 per million over \$51 million
\$101 & over.....	\$4,795 plus \$6 per million over \$101 million to a maximum of \$5,630

# 2020 Membership Application



**PLEASE SELECT YOUR CATEGORY** *See reverse for category descriptions*

**Manufacturer** Annual sales \_\_\_\_\_ (in millions)

**Sales Agent** Commissions \_\_\_\_\_ (in millions)

Check all that apply:

Frozen  Refrigerated  Ice Cream

**Logistics Provider** # of locations \_\_\_\_\_

Private Brand  Natural/Organic  Co-packer

**Supplier**

**Retailer/Wholesaler**

**Distributor** Annual sales \_\_\_\_\_ (in millions)

## COMPANY INFORMATION

Company Name \_\_\_\_\_

Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Phone \_\_\_\_\_ Website \_\_\_\_\_

Provide a brief description of the company \_\_\_\_\_

## PRIMARY CONTACT INFORMATION

Name \_\_\_\_\_ Job Title \_\_\_\_\_

Address (if different from above) \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Preferred Phone \_\_\_\_\_ Office  Cell  Secondary phone \_\_\_\_\_ Office  Cell

Email \_\_\_\_\_

## PAYMENT INFORMATION

*Memberships are for the calendar year (January 1-December 31) and are activated once payment is received.*

Amount due \_\_\_\_\_ (see reverse for dues amount)  Check enclosed (payable to NFRA)  Invoice me

Charge my:  Visa  Mastercard  Discover  American Express

Credit Card # \_\_\_\_\_ Exp. Date \_\_\_\_\_ CVV \_\_\_\_\_

Name on Card \_\_\_\_\_ Signature \_\_\_\_\_

Application Completed by (Name & Title) \_\_\_\_\_

Recommended for Membership by (Name & Company) \_\_\_\_\_