

2020 Annual Investment

The below dues reflect your annual investment in NFRA.



MANUFACTURERS

Those who produce frozen and/or refrigerated food products. Dues are based on annual frozen and refrigerated food sales volume, including all subsidiaries and divisions, which shall additionally receive full membership status.

Sales (in millions)	Dues
\$0 - \$1.....	\$1,545
\$1 - \$10.....	\$2,200
\$10 - \$45.....	\$2,200 plus \$56 per million over \$10 million
\$46 - \$90.....	\$4,710 plus \$46 per million over \$46 million
\$91 - \$200.....	\$6,795 plus \$36 per million over \$91 million
\$201 & over.....	\$9,840 plus \$26 per million over \$201 million to a maximum of \$17,505

RETAILERS/WHOLESALEERS

Those who sell goods to the consumer in small and/or large quantities such as grocery stores and club stores.

Dues	\$710
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SALES AGENTS

Organizations that specialize in the marketing and sales of clients' frozen/refrigerated products to retailers, wholesalers and club stores. Dues are based on total company revenue (*brokerage earned*), derived from frozen and refrigerated food commissions, including main office and all business units.

Commissions	Dues
\$0 - \$1 million.....	\$985
Over \$1 million.....	\$985 plus \$555 for each additional \$1 million and fraction thereof on frozen and refrigerated food sales commissions to a maximum of \$20,000.

LOGISTICS PROVIDERS

Those who provide transportation and logistics services to include handling shipping, inventory, warehousing, packaging and security functions for shipments.

Number of Locations	Dues
1 to 5 locations.....	\$1,120
6 to 10 locations.....	\$1,465
Over 10 locations.....	\$1,830

SUPPLIERS

Those who provide a not-for-resale good or service to the frozen and refrigerated foods industry.

Dues	\$1,520
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DISTRIBUTORS

Those who buy products from manufacturers and resell them to the retailer/wholesaler. Dues are based on annual frozen and refrigerated food sales volume.

Sales (in millions)	Dues
\$0 - \$1.....	\$1,050
\$1 - \$5.....	\$1,050 plus \$76 per million over \$1 million
\$6 - \$10.....	\$1,455 plus \$66 per million over \$6 million
\$11 - \$25.....	\$2,080 plus \$56 per million over \$11 million
\$26 - \$50.....	\$2,980 plus \$46 per million over \$26 million
\$51 - \$100.....	\$4,300 plus \$26 per million over \$51 million
\$101 & over.....	\$4,795 plus \$6 per million over \$101 million to a maximum of \$5,630

2020 Membership Application



PLEASE SELECT YOUR CATEGORY *See reverse for category descriptions*

Manufacturer Annual sales _____ (in millions)

Sales Agent Commissions _____ (in millions)

Check all that apply:

Frozen Refrigerated Ice Cream

Logistics Provider # of locations _____

Private Brand Natural/Organic Co-packer

Supplier

Retailer/Wholesaler

Distributor Annual sales _____ (in millions)

COMPANY INFORMATION

Company Name _____

Address _____

City _____ State _____ Zip _____

Phone _____ Website _____

Provide a brief description of the company _____

PRIMARY CONTACT INFORMATION

Name _____ Job Title _____

Address (if different from above) _____

City _____ State _____ Zip _____

Preferred Phone _____ Office Cell Secondary phone _____ Office Cell

Email _____

PAYMENT INFORMATION

Memberships are for the calendar year (January 1-December 31) and are activated once payment is received.

Amount due _____ (see reverse for dues amount) Check enclosed (payable to NFRA) Invoice me

Charge my: Visa Mastercard Discover American Express

Credit Card # _____ Exp. Date _____ CVV _____

Name on Card _____ Signature _____

Application Completed by (Name & Title) _____

Recommended for Membership by (Name & Company) _____