



# **NFRA is Good for Business**

# ASSOCIATION **OVERVIEW**

NFRA is the only association that connects the entire frozen and refrigerated foods industry, including:

- Manufacturers
- Retailers & Wholesalers
- Distributors
- Sales Agents & Brokers
- Logistics Providers
- Suppliers

# OUR MISSION

NFRA's mission is to promote the sales and consumption of frozen and refrigerated foods through education, training, research, sales planning, and providing a forum for industry dialogue.

CONNECTING PEOPLE, PROMOTING INNOVATION, AND GROWING THE FROZEN AND REFRIGERATED FOODS INDUSTRY



**Join today!** 

NFRAweb.org (717) 657-8601 NFRA@NFRAweb.org



### BOARD MEMBER COMPANIES

Acosta Sales & Marketing Advantage Solutions Ajinomoto Foods North America, Inc. Albertsons National Alliance Sales & Marketing Arnall Golden Gregory LLP Associated Food Stores Associated Wholesale Grocers Ateeco Inc./Mrs. T's Pierogies B&G Foods Inc. Bimbo Bakeries USA C&S Wholesale Grocers Campbell's Distinctive Brands Chobani Global Holdings Coca-Cola North America Conagra Brands CROSSMARK Dairy Farmers of America Daisv Brand Danone North America Daymon General Mills The Giant Company Giant Eagle Inc. Green Grass Foods DBA nutpods H.P. Hood, LLC The Happy Egg Co. Harris Teeter, LLC Houchens Food Group Hussmann Corporation InnovAsian Cuisine Jewel-Osco JOH KeHE Distributors Kellanova Kraft Heinz Company K-VA-T Food Stores, Inc.

Lactalis American Group Lamb Weston Land O'Lakes Foods. Inc. Lindy's Homemade, LLC Lowes Foods LLC Mars Ice Cream Northeast Shared Services Oatly Inc. Palermo Villa, Inc. Pete and Gerry's Organic Eggs The Pictsweet Company **RDD** Associates. LLC RealCOLD Rich's Consumer Brands Rosina Food Products Sargento Foods Inc Schraad Sales & Marketing Schwan's Consumer Brands. Inc. SellEthics Marketing Group Inc. Simek's Southeastern Grocers **Target Corporation** Tillamook Tropicana Brands Group Tru Fru. LLC Tyson Foods, Inc. UNFI Wakefern Food Corp.

### HEAR WHAT NFRA MEMBERS HAVE TO SAY

NFRA is our support system - it's our guiding light at times - an extension of our team - to be able to call somebody and have a conversation about a business challenge you're having.

> - MANUFACTURER MEMBER



We don't attend any other show or event that is as well run as the NFRA Convention. It is always a win for us, and we come away looking forward to next year. My colleagues and I were impressed by the setting and ability to have meaningful conversations with dozens of customers. SUPPLIER MEMBER

<sup>44</sup> NFRA is easily the most justifiable ROI that we have annually and is one that we are professionally and personally committed to. We often say that the frozen and dairy industry is a community and that all starts with NFRA. **99** - RETAILER MEMBER



### JOIN THE NFRA COMMUNITY

Unlock benefits, build connections, and drive growth! Follow NFRA on LinkedIn, visit NFRAweb.org, or contact us to learn more and join today.



Scan to see complete Board of Directors listing National Frozen & Refrigerated Foods Association 4755 Linglestown Road, Suite 300 · Harrisburg, PA 17112 NFRAweb.org · (717) 657-8601 · NFRA@NFRAweb.org



#### View the complete list of benefits available to each member category:

#### **NETWORKING & BUSINESS DEVELOPMENT OPPORTUNITIES**

- Connect with leaders from all segments of the industry.
- Access to (and your listing included in) an online Membership Directory of over 3,200 contacts.
- Professional development opportunities to strengthen your own network and business.
- Opportunities for involvement in NFRA's many committees and forums that allow you to have a seat at the table and a voice in the conversation.
- Stay informed with NFRA's industry newsletters, social media, and website.

#### **RESEARCH, RESOURCES & MARKET INTELLIGENCE**

 Gain access to a database full of key industry research, including industry trends, consumer preferences, and category/product sales stats. NFRA's Retail Performance Series Reports offer exclusive monthly category sales and unit data.

#### **NFRA EVENTS**

• Members pay a significantly discounted registration fee and are able to leverage sponsorship opportunities at NFRA events.



- NFRA's Executive Conference
  and Annual Convention
- provide unparalleled networking opportunities with peers and business partners within the frozen and refrigerated categories.
- Hear from leading speakers on topics relevant to the frozen and refrigerated foods business.
- The NFRA Convention can save you time and travel by allowing you to conduct many valuable meetings with diverse companies in a short amount of time.
- Sample new frozen and refrigerated products.

#### **CONSUMER PROMOTIONS & MARKETING**

- Connect with consumers by supporting our annual PR campaigns focused on frozen and refrigerated foods.
- Participate in four national retail promotions (January, March, June, and July), using NFRA-provided digital assets or POS to deliver key messages to consumers to generate excitement in the aisles and increase sales.
- Leverage the Easy Home Meals consumer-facing brand by sharing social media content including recipes, tips, videos, messaging, and more.



NFRA's annual events bring together members from all segments of the frozen and refrigerated foods industry.



It's possible to

just a few days, saving you valuable

time and money!

hold dozens of face-

to-face meetings in



#### **APRIL 6-9, 2025 • TEMPE, AZ**

The Executive Conference draws key frozen and refrigerated food decisionmakers together to network and discuss the most recent trends, challenges, and opportunities facing the entire industry. An expert lineup of speakers provides attendees with updates on the latest issues impacting the industry, future growth trends, data insights, and more. **Learn more at** 

NFRAExecutiveConference.org



#### **OCTOBER 18-21, 2025 • ORLANDO, FL**

The NFRA Convention connects key players across the frozen and refrigerated industry, offering a streamlined opportunity to strengthen

networks and grow business. Unlike traditional trade shows, the NFRA Convention prioritizes one-on-one business meetings, ensuring you connect directly with key retailers, manufacturers, and decision-makers. it is the premier business networking event for the frozen and refrigerated foods industry.

Learn more at NFRAConvention.org

The NFRA Convention is my favorite event because it brings everyone in the frozen and refrigerated space together, big or small. It's the perfect mix of learning, networking, and celebrating the industry, creating a level playing field for all brands, no matter their size. - MANUFACTURER MEMBER

## EASY HOME MEALS Brand



EasyHomeMeals.com (EHM) is NFRA's consumer-facing digital brand, connecting millions of shoppers to innovative frozen and refrigerated food solutions via the website and major social channels. Engaging content, curated by partners and influencers, showcases new products and recipes as well as innovative meal ideas using foods from the frozen and refrigerated aisles.

#### **CONSUMER ENGAGEMENT**

- Smart Kitchen Hacks: Innovative ways to use frozen and refrigerated ingredients in cooking, baking, and snacking.
- Everyday Meal Solutions: Quick and easy recipes for breakfast, lunch, dinner, snacks, and desserts, emphasizing convenience, flexibility, and real food solutions for busy lifestyles.
- Influencer-Led Content: Strategic partnerships with diverse influencers across different demographics, dietary preferences, and lifestyles broaden consumer reach and category impact.
- **Customizable Nutrition & Lifestyles:** Recipes and meal ideas tailored for gluten-free, vegan, keto, high-protein, and family-friendly preferences—demonstrating the versatility of frozen and refrigerated foods.
- Health & Wellness: NFRA, in collaboration with registered dietitians (RDs), delivers science-backed nutrition insights, myth-busting content, and educational resources to reinforce the value, quality, and freshness of frozen and refrigerated foods.



Visit EasyHomeMeals.com



Easy Home Meals messages reach over **1 million consumers daily** with 2.8 billion impressions annually!





### CONSUMER PR CAMPAIGNS





NFRA's Real Food. Frozen and Dairy...and Beyond PR campaigns reach billions of consumers annually with the goal of increasing positive sentiment and, ultimately, sales and consumption of frozen and refrigerated food items. These year-long campaigns include content shared via influencers, NFRA's Easy Home Meals social channels, and

extensive media coverage including press releases, satellite media tours, media partnerships, and more.

## Real Food. frozen. Dairy ... and Beyond

### NATIONAL Promotions

The broad reach of NFRA's four all-industry national promotions engage consumers to learn about and experience the products the frozen and refrigerated aisles have to offer. These promotions aim to drive category sales, consumer awareness, and brand loyalty.



Enhance your marketing and merchandising efforts during these key promotional months using NFRA-produced digital or in-store assets. Then, enter your marketing efforts in the NFRA Golden Penguin Awards competition to be recognized by the entire industry!

