

2022 Membership Application

Memberships are for the calendar year (January 1-December 31).



PLEASE SELECT YOUR CATEGORY See page 3 for category descriptions

- Manufacturer** Annual sales _____ (in millions)
- Retailer/Wholesaler**
- Check all that apply:
- Frozen Refrigerated Ice Cream
- Private Brand Natural/Organic
- Is your company a co-packer? Yes No
- Sales Agent** Commissions _____ (in millions)
- Logistics Provider** Number of locations _____
- Supplier**
- Distributor** Annual sales _____ (in millions)

COMPANY INFORMATION

Company Name _____

Address _____

City _____ State _____ Zip _____

Phone _____ Website _____

Provide a brief description of the company _____

PRIMARY CONTACT INFORMATION

Name _____ Job Title _____

Address (if different from above) _____

City _____ State _____ Zip _____

Preferred Phone _____ Office Cell Secondary phone _____ Office Cell

Email _____

SECONDARY CONTACT INFORMATION

Name _____ Job Title _____

Address (if different from above) _____

City _____ State _____ Zip _____

Preferred Phone _____ Office Cell Secondary phone _____ Office Cell

Email _____

2022 Membership Application

Continued from reverse



SOCIAL MEDIA CONTACT INFORMATION

Name _____ Job Title _____

Address (if different from above) _____

City _____ State _____ Zip _____

Preferred Phone _____ Office Cell Secondary phone _____ Office Cell

Email _____

MARKETING CONTACT INFORMATION

Name _____ Job Title _____

Address (if different from above) _____

City _____ State _____ Zip _____

Preferred Phone _____ Office Cell Secondary phone _____ Office Cell

Email _____

PAYMENT INFORMATION Memberships are for the calendar year (January 1-December 31) and are activated once payment is received.

Amount due \$ _____ (See page 3 for dues amount)

Check enclosed (payable to NFRA)

Invoice me

Charge my: Visa Mastercard Discover American Express

Credit Card # _____ Exp. Date _____ CW _____ Zip _____

Name on Card _____ Signature _____

MISC.

Application Completed by:

Name _____ Job Title _____

Recommended for Membership by: (if applicable)

Name _____ Company _____

The mission of the National Frozen & Refrigerated Foods Association (NFRA) is to promote the sales and consumption of frozen & refrigerated foods through: education, training, research, sales planning & providing a forum for industry dialogue.

2022 Annual Investment



The below dues reflect your annual investment in NFRA. Memberships are based on the calendar year (Jan. 1-Dec. 31).

MANUFACTURERS

Those who produce frozen and/or refrigerated food products. Dues are based on annual frozen and refrigerated food sales volume, including all subsidiaries and divisions, which shall additionally receive full membership status.

<i>Sales (in millions)</i>	<i>Dues</i>
\$0 - \$1	\$1,625
\$1.1 - \$10	\$2,350
\$10 - \$45	\$2,350 plus \$62 per million over \$10 million
\$46 - \$90	\$4,950 plus \$52 per million over \$46 million
\$91 - \$200	\$7,250 plus \$42 per million over \$91 million
\$201 & over.....	\$10,750 plus \$32 per million over \$201 million to a maximum of \$18,600

RETAILERS/WHOLESALERS

Those who sell goods to the consumer in small and/or large quantities such as grocery stores and club stores.

Dues \$750

SALES AGENTS

Organizations that specialize in the marketing and sales of clients' frozen/refrigerated products to retailers, wholesalers and club stores. Dues are based on total company revenue (brokerage earned), derived from frozen and refrigerated food commissions, including main office and all business units.

<i>Commissions</i>	<i>Dues</i>
\$0 - \$1 million.....	\$1,045
Over \$1 million.....	\$1,045 plus \$590 for each additional \$1 million and fraction thereof on frozen and refrigerated food sales commissions to a maximum of \$20,000

LOGISTICS PROVIDERS

Those who provide transportation and logistics services to include handling shipping, inventory, warehousing, packaging and security functions for shipments.

<i>Number of Locations</i>	<i>Dues</i>
1 to 5 locations.....	\$1,190
6 to 10 locations.....	\$1,555
Over 10 locations	\$1,940

SUPPLIERS

Those who provide a not-for-resale good or service to the frozen and refrigerated foods industry.

Dues \$1,610

DISTRIBUTORS

Those who buy products from manufacturers and resell them to the retailer/wholesaler. Dues are based on annual frozen and refrigerated food sales volume.

<i>Sales (in millions)</i>	<i>Dues</i>
\$0 - \$1	\$1,115
\$1.1 - \$5.....	\$1,115 plus \$82 per million over \$1 million
\$6 - \$10	\$1,545 plus \$72 per million over \$6 million
\$11 - \$25	\$2,210 plus \$62 per million over \$11 million
\$26 - \$50	\$3,160 plus \$52 per million over \$26 million
\$51 - \$100	\$4,565 plus \$32 per million over \$51 million
\$101 & over.....	\$5,100 plus \$12 per million over \$101 million to a maximum of \$6,500