

2021 Membership Application

Memberships are for the calendar year (January 1-December 31).



PLEASE SELECT YOUR CATEGORY See page 3 for category descriptions

Manufacturer Annual sales _____ (in millions)

Retailer/Wholesaler

Check all that apply:

Frozen Refrigerated Ice Cream

Sales Agent Commissions _____ (in millions)

Private Brand Natural/Organic

Logistics Provider # of locations _____

Is your company a co-packer?

Supplier

Distributor Annual sales _____ (in millions)

COMPANY INFORMATION

Company Name _____

Address _____

City _____ State _____ Zip _____

Phone _____ Website _____

Provide a brief description of the company _____

PRIMARY CONTACT INFORMATION

Name _____ Job Title _____

Address (if different from above) _____

City _____ State _____ Zip _____

Preferred Phone _____ Office Cell Secondary phone _____ Office Cell

Email _____

SECONDARY CONTACT INFORMATION

Name _____ Job Title _____

Address (if different from above) _____

City _____ State _____ Zip _____

Preferred Phone _____ Office Cell Secondary phone _____ Office Cell

Email _____

2021 Membership Application

Continued from reverse



SOCIAL MEDIA CONTACT INFORMATION

Name _____ Job Title _____

Address (if different from above) _____

City _____ State _____ Zip _____

Preferred Phone _____ Office Cell Secondary phone _____ Office Cell

Email _____

PAYMENT INFORMATION Memberships are for the calendar year (January 1-December 31) and are activated once payment is received.

Amount due \$ _____ (See page 3 for dues amount)

Check enclosed (payable to NFRA)

Invoice me

Charge my: Visa Mastercard Discover American Express

Credit Card # _____ Exp. Date _____ CVV _____ Zip _____

Name on Card _____ Signature _____

MISC.

Application Completed by:

Name _____ Job Title _____

Recommended for Membership by: (If applicable)

Name _____ Company _____

The mission of the National Frozen & Refrigerated Foods Association (NFRA) is to promote the sales and consumption of frozen & refrigerated foods through: education, training, research, sales planning & providing a forum for industry dialogue



2021 Annual Investment



The below dues reflect your annual investment in NFRA. Memberships are based on the calendar year (Jan. 1-Dec 31.)

MANUFACTURERS

Those who produce frozen and/or refrigerated food products. Dues are based on annual frozen and refrigerated food sales volume, including all subsidiaries and divisions, which shall additionally receive full membership status.

Sales (in millions)	Dues
\$0 - \$1.....	\$1,590
\$1 - \$10.....	\$2,265
\$10 - \$45.....	\$2,265 plus \$60 per million over \$10 million
\$46 - \$90.....	\$4,850 plus \$50 per million over \$46 million
\$91 - \$200.....	\$7,000 plus \$40 per million over \$91 million
\$201 & over.....	\$10,135 plus \$30 per million over \$201 million to a maximum of \$18,030

RETAILERS/WHOLESALEERS

Those who sell goods to the consumer in small and/or large quantities such as grocery stores and club stores.

Dues	\$730
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SALES AGENTS

Organizations that specialize in the marketing and sales of clients' frozen/refrigerated products to retailers, wholesalers and club stores. Dues are based on total company revenue (*brokerage earned*), derived from frozen and refrigerated food commissions, including main office and all business units.

Commissions	Dues
\$0 - \$1 million.....	\$1,015
Over \$1 million.....	\$1,015 plus \$575 for each additional \$1 million and fraction thereof on frozen and refrigerated food sales commissions to a maximum of \$20,000

LOGISTICS PROVIDERS

Those who provide transportation and logistics services to include handling shipping, inventory, warehousing, packaging and security functions for shipments.

Number of Locations	Dues
1 to 5 locations.....	\$1,155
6 to 10 locations.....	\$1,510
Over 10 locations	\$1,885

SUPPLIERS

Those who provide a not-for-resale good or service to the frozen and refrigerated foods industry.

Dues	\$1,565
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DISTRIBUTORS

Those who buy products from manufacturers and resell them to the retailer/wholesaler. Dues are based on annual frozen and refrigerated food sales volume.

Sales (in millions)	Dues
\$0 - \$1.....	\$1,080
\$1 - \$5.....	\$1,080 plus \$80 per million over \$1 million
\$6 - \$10.....	\$1,500 plus \$70 per million over \$6 million
\$11 - \$25.....	\$2,145 plus \$60 per million over \$11 million
\$26 - \$50.....	\$3,070 plus \$50 per million over \$26 million
\$51 - \$100.....	\$4,430 plus \$30 per million over \$51 million
\$101 & over.....	\$4,940 plus \$10 per million over \$101 million to a maximum of \$5,800